



**COBER
JOHNSON
ROMNEY**

CAPABILITY STATEMENT

REAL ESTATE | LAW | CONSULTING

www.cjrbuilds.com

Cober Johnson & Romney/CJR is a firm of real estate development professionals, attorneys and business advisors who collaborate seamlessly to build strong communities and businesses. Our interdisciplinary approach to our strategic planning provides comprehensive and innovative solutions for our clients. The CJR development team advises on public private partnerships and specializes in creating mixed use developments and affordable housing communities. In addition to state-of-the-art housing solutions, our communities need strong businesses. The CJR team of attorneys and business advisors provide solutions for our clients' branding, contract management and human resources needs, as well as training services to build strong employee teams.

As a minority Woman Owned Small Business, CJR has the following certifications: WOSB, WBE, SBE, MBE, SDB, EDWOSB, AABE, DBE (Maryland), CBE, MOBIS (District of Columbia). Our Principal Managing Partner, Nicole Cober, Esquire, is an appointee to the National Women's Business Council, advisors to the President, Congress and SBA. She is also a Board Member of Enterprising Women Magazine and Foundation, the National Press Club, and a member of the Women's Presidents Organization.

CJR is committed to excellence and creating innovative and flexible solutions for our state, federal and private sector clients.

CORE CAPABILITIES	Real Estate Advisory And Management	What sets CJR apart from the competition?	Our People
	Legal		Our Client-Centric Focus
	Consulting And Training		Our Performance-Based Processes
			Our Integrated, Multidisciplinary Solutions Teams

REAL ESTATE

CJR Builds Communities. It specializes in development, management, financial and advisory services related to public private partnerships. CJR has a proven track record of building state of the art, mixed use, multigenerational housing communities that are as affordable as they are inviting.

Relevant NAISC Codes: 531390-Other Activities Related To Real Estate; 541330-Engineering Services; 541690- Other Scientific and Technical Consulting Services; 541990-All Other Professional, Scientific and Technical Services.

LEGAL

CJR Builds Confidence in our clients regarding their legal matters. The CJR legal team is adept and agile which increases our value to our development, public and private sector clients. For the development team, it provides contract management services, finance law and tax advisory services. For our public and private sector clients, CJR focuses on contract management and brand management services such as copyright and trademark licensing and registration.

Relevant NAISC Codes: 541110-Office of Lawyers

TRAINING AND CONSULTING

CJR Builds Businesses. We provide program and project management services. CJR also builds strong brands and provides the marketing services needed by our clients. Finally, CJR builds strong business managers, leaders and teams through our human resources advising and training. CJR has provided counsel and management training to more than 250 small businesses. As a result of their work with CJR, these companies have collectively grown to over \$250 million in gross annual sales.

Relevant NAISC Codes: 541613- Marketing Consulting Services; 541820-Public Relations Agencies; 541612-Human Resources Consulting Services; 541618-Other Management Consulting Services; 611430-Professional and Management Development Training

Clients/Past Performance

- ◆ **Federal Government Clients**
 - Small Business Administration
 - U.S. Federal Trade Commission
 - U.S. Commerce Department
- ◆ **State, Local Governments and Quasi Public Private Entities**
 - DC Government
 - DC Child and Family Services Agency
 - Prince George's County Redevelopment Authority
 - Prince George's Revenue Authority
 - Development Authority of Mercer County (DAMC) West Virginia Nonprofits
 - SWAM
 - Reid Community Development Corporation (RCDC)
 - Maryland National Capital Parks & Planning Commission
 - The City of Capitol Heights
 - DC Department of Public Assisted Housing
- ◆ **Private Sector**
 - Atlantic Pacific Communities
 - Brailsford and Dunleavy
- ◆ **Nonprofit**
 - AARP
 - Interise
 - SCORE
 - CRU
- ◆ **Professional and Educational Institutions**
 - DC Bar
 - Harvard Business School
 - Egypt's Women of the World Conference
 - Black Chamber of Commerce
 - California Black Chamber of Commerce
 - Georgetown University
 - Howard University Bison Express



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